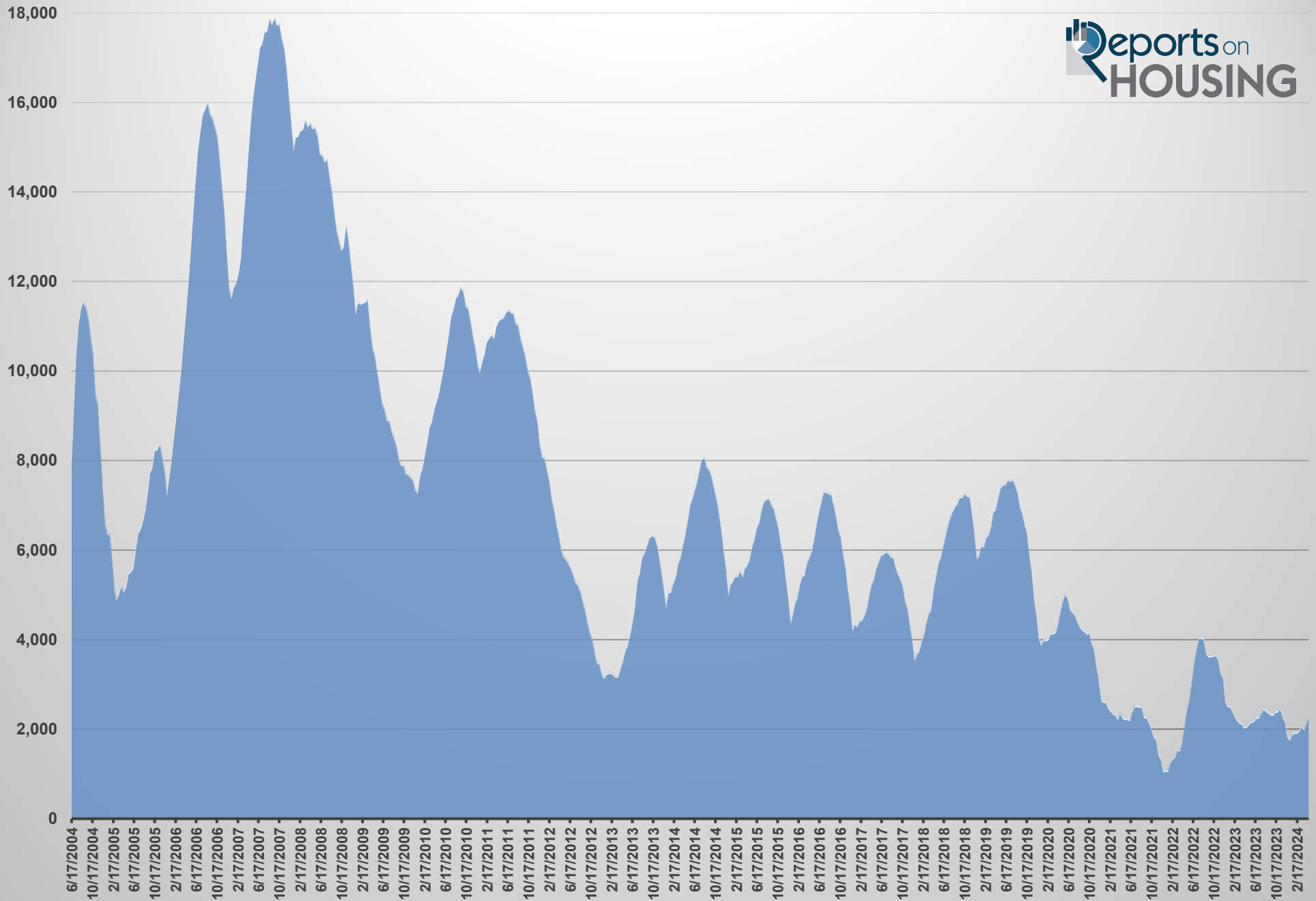
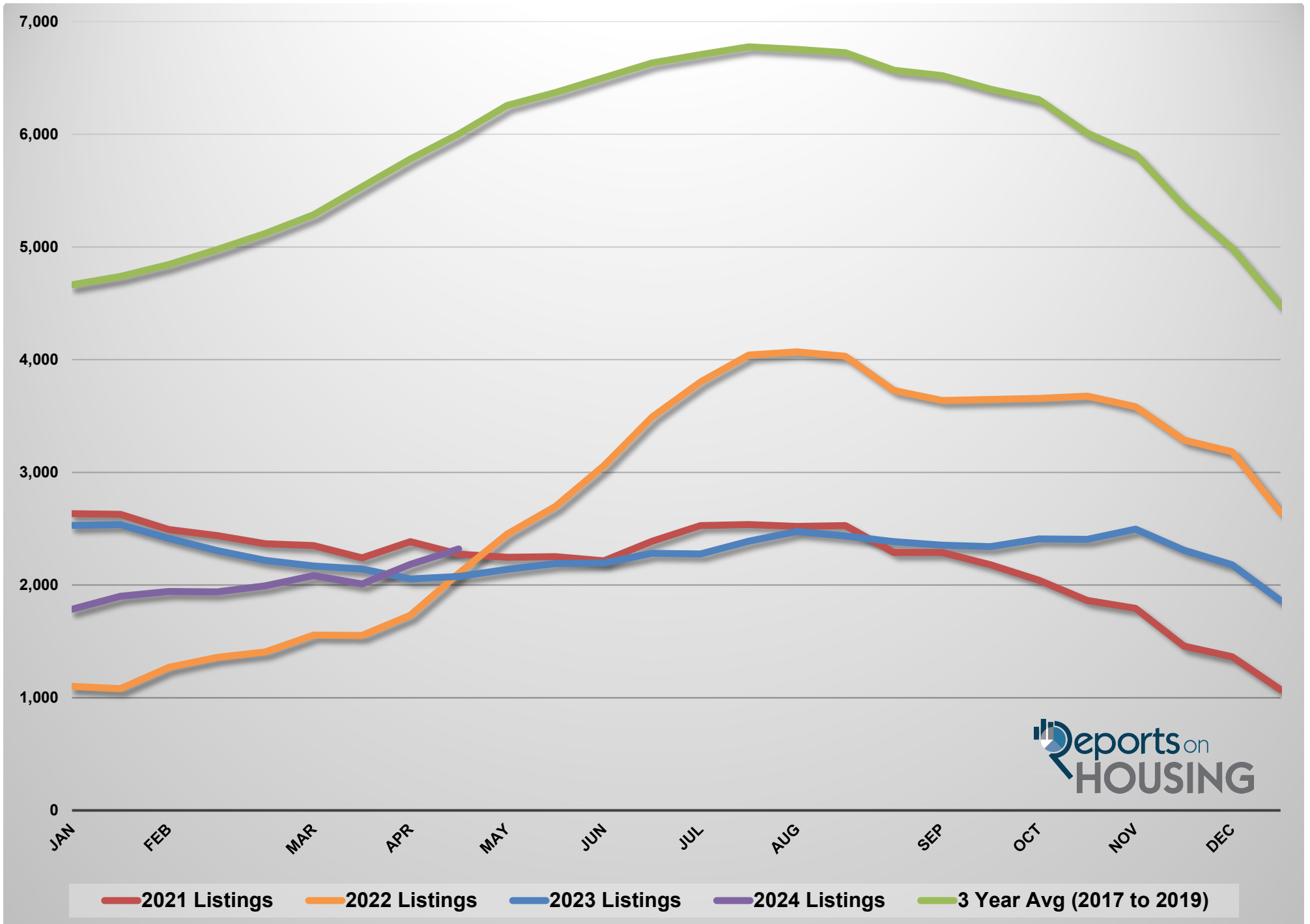


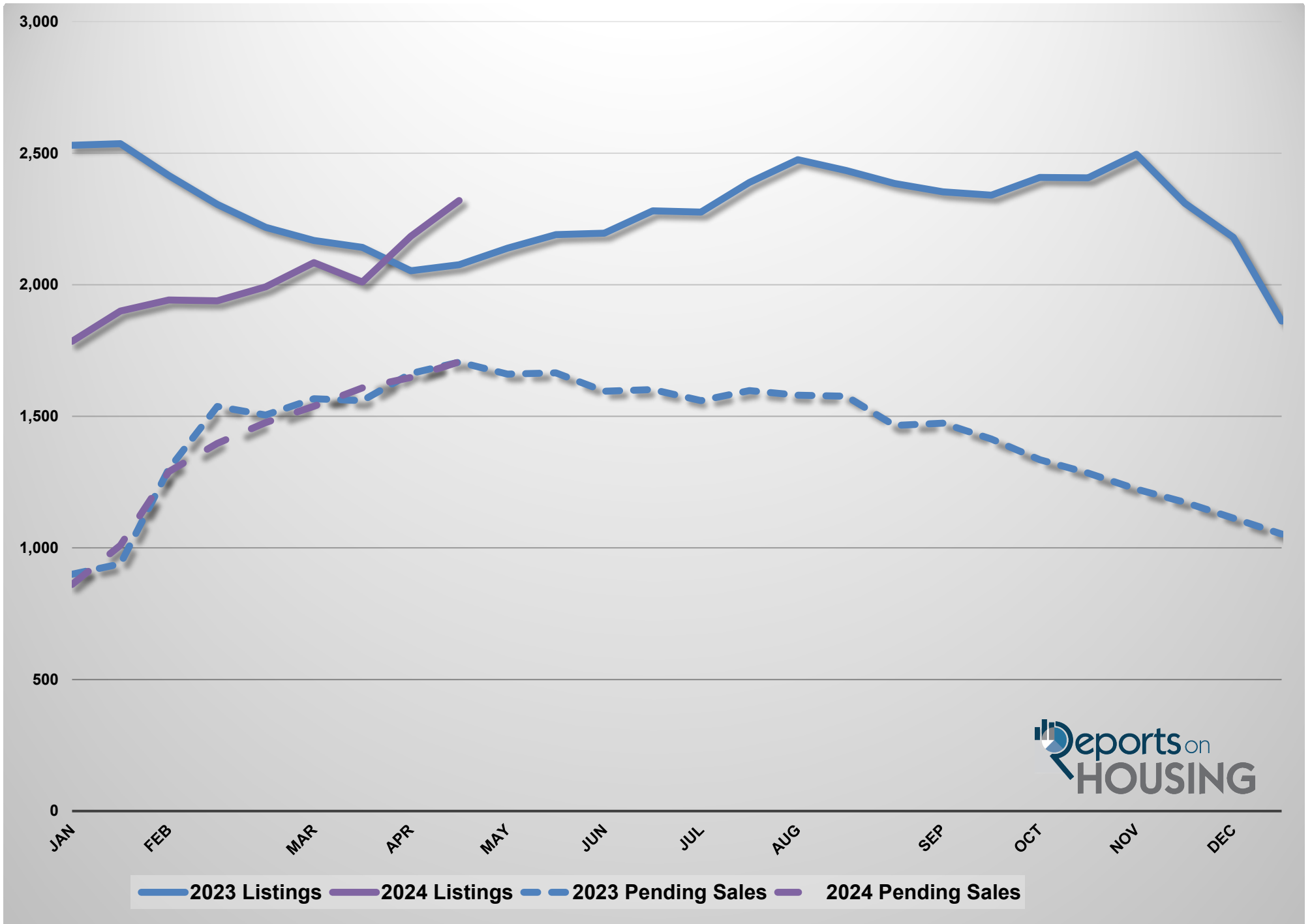
Orange County Active Listing Inventory



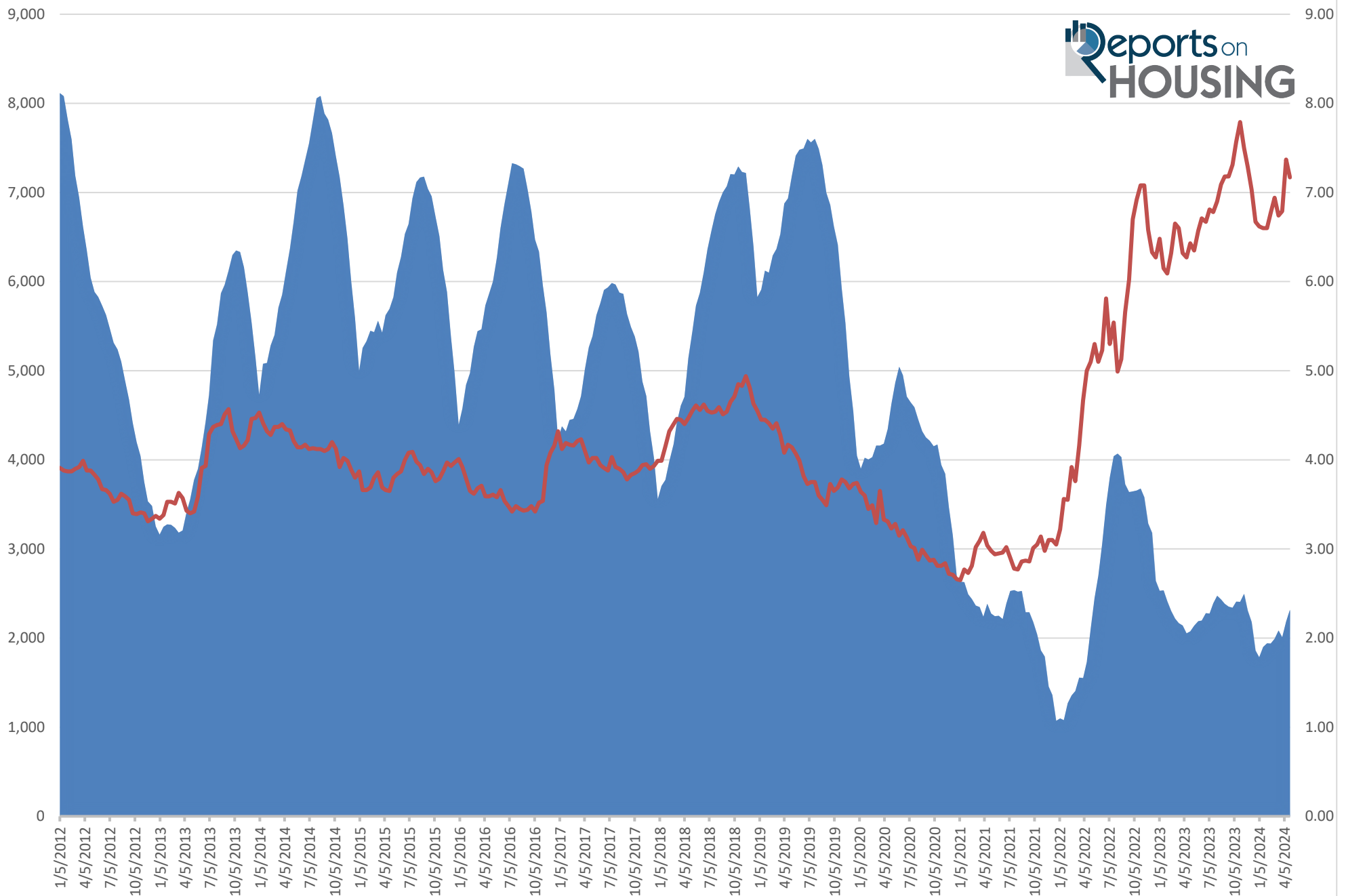
Orange County Active Listing Inventory Year Over Year



Orange County Active Listing Inventory and Demand - 2023 vs 2024

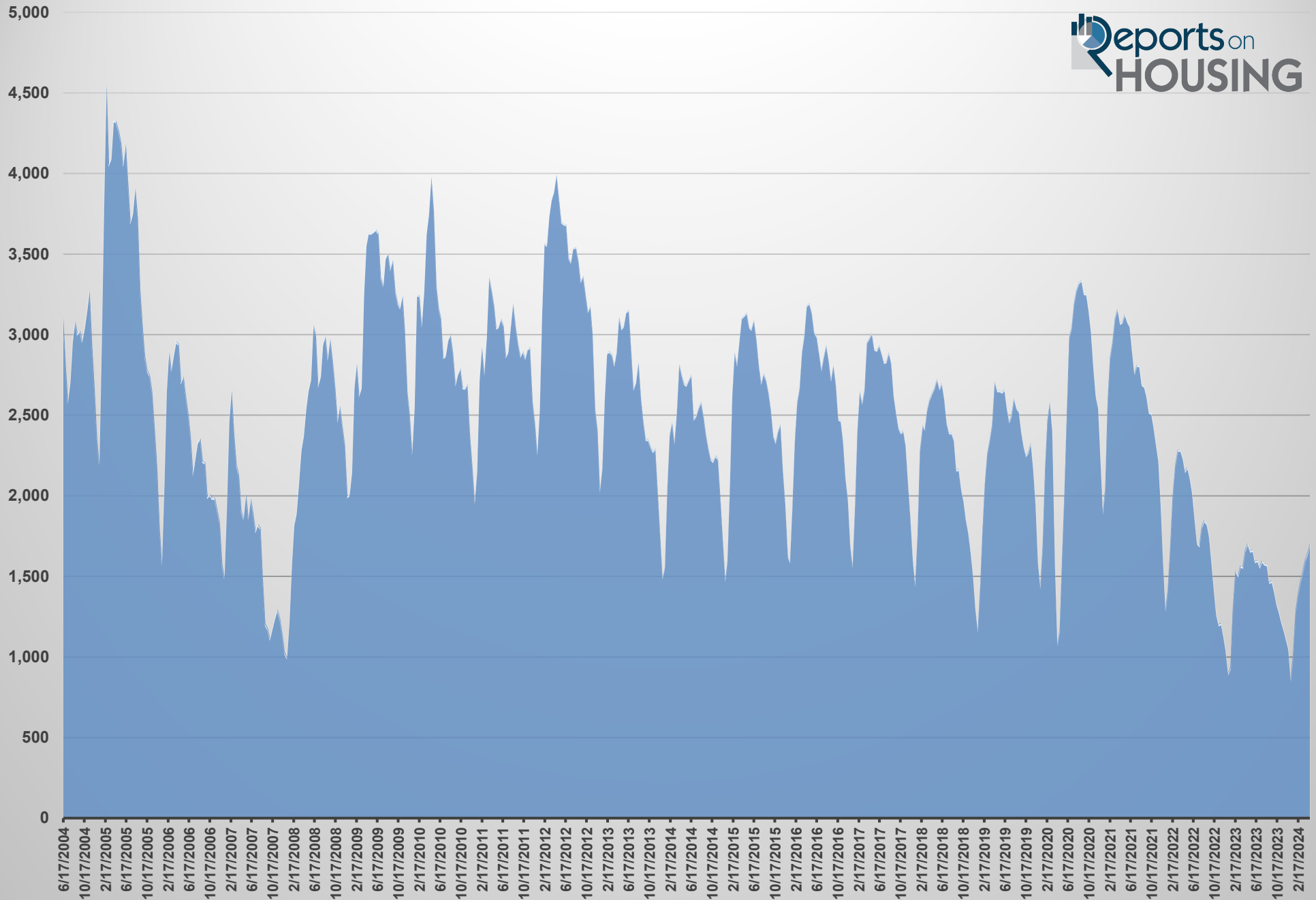


Freddie Mac Rates Vs. Orange County Active Listing Inventory



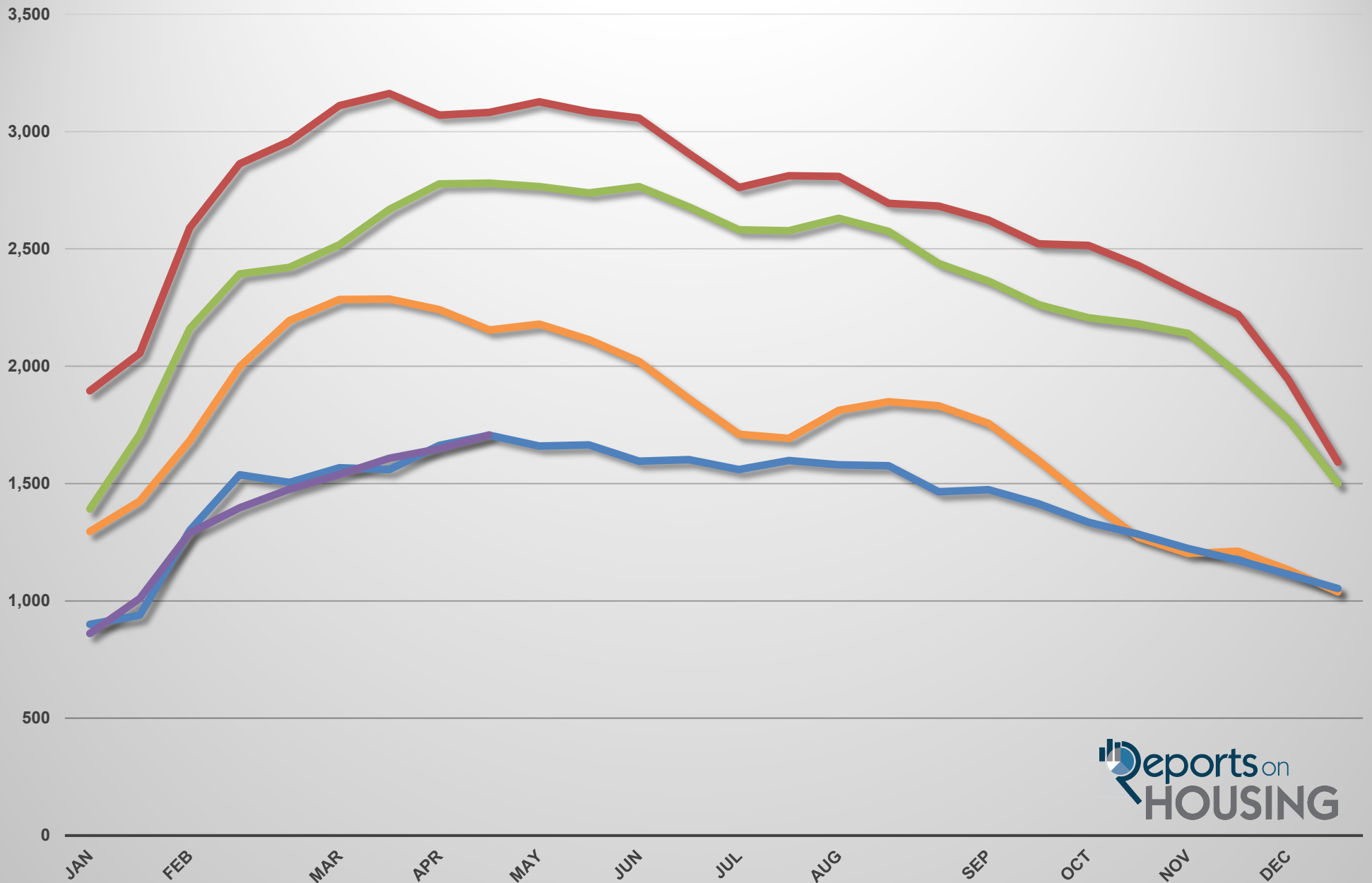
Orange County Demand

(Prior 30 Day Pending Snapshot)

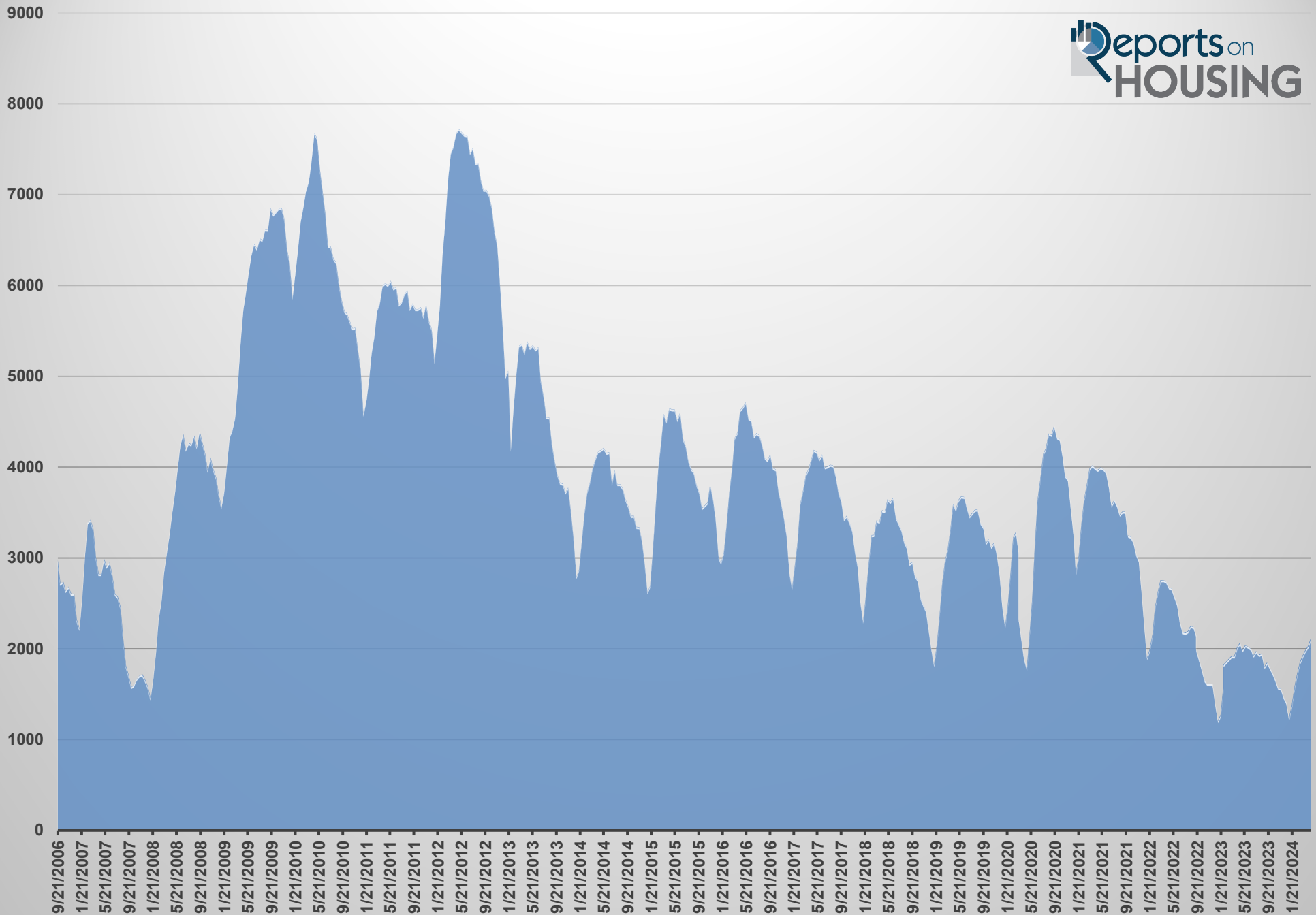


Orange County Demand Year Over Year

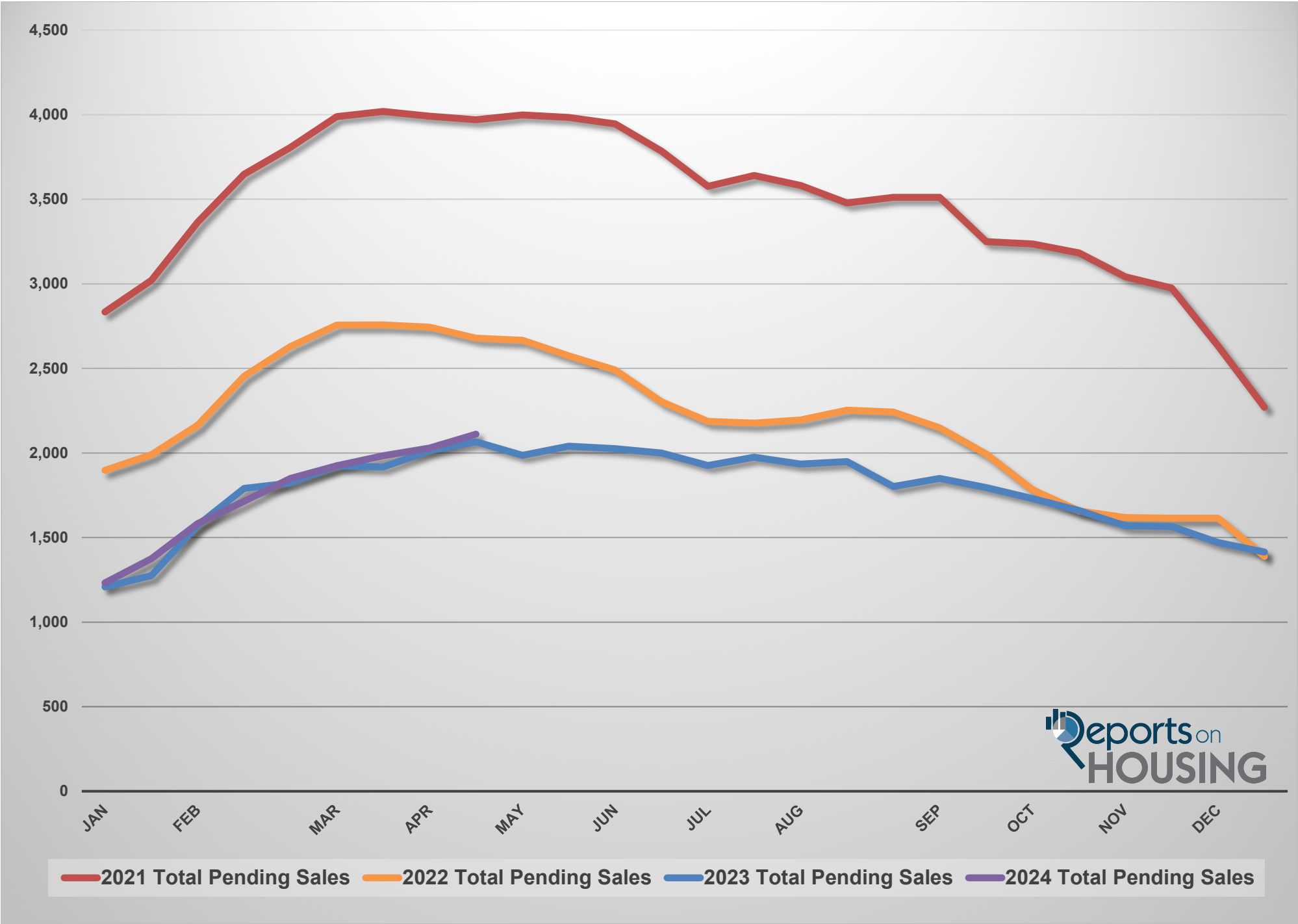
Prior 30 Day Pending Sales Snapshot



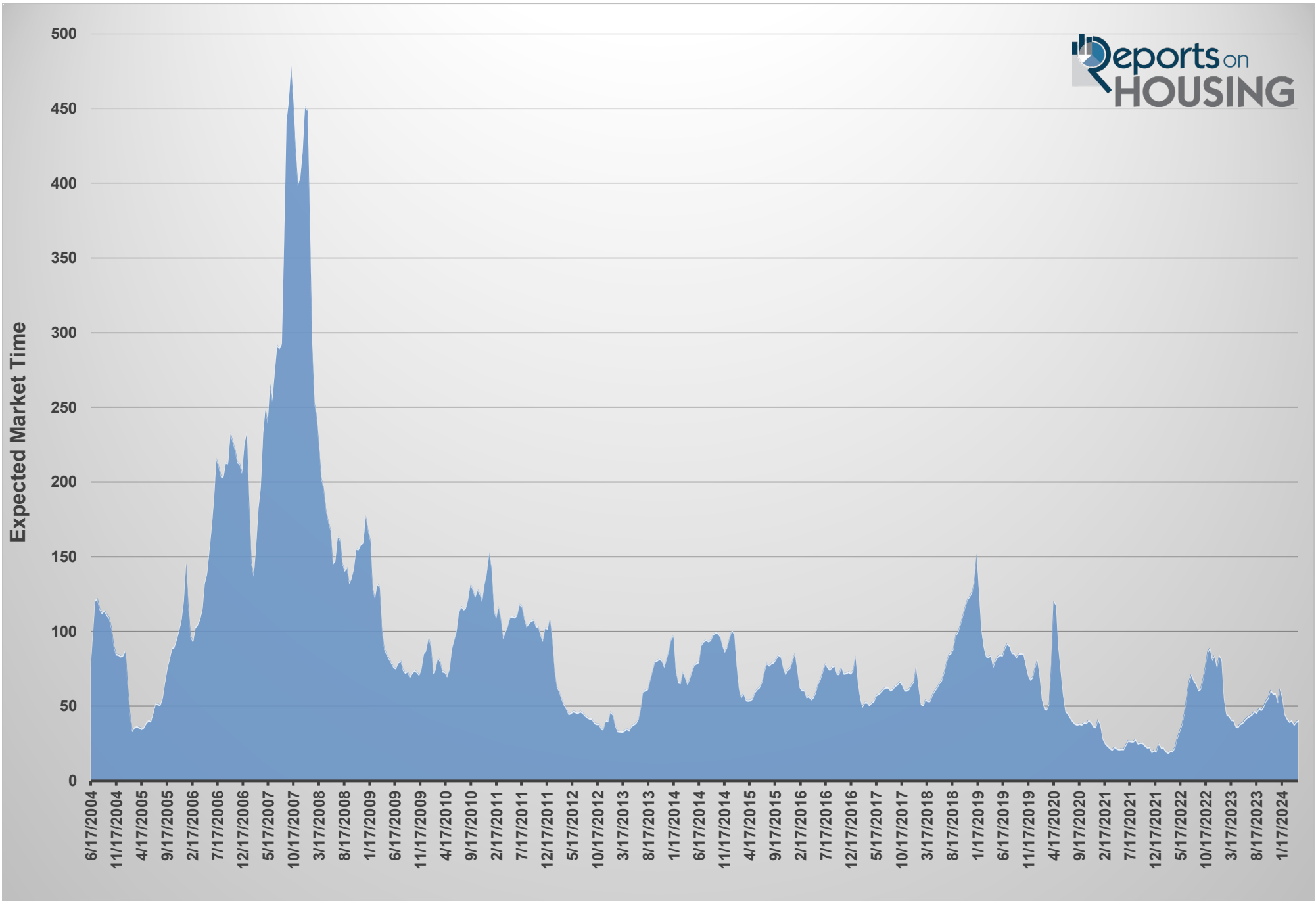
Orange County Total Pending Sales Count



Orange County Total Pending Sales Year Over Year

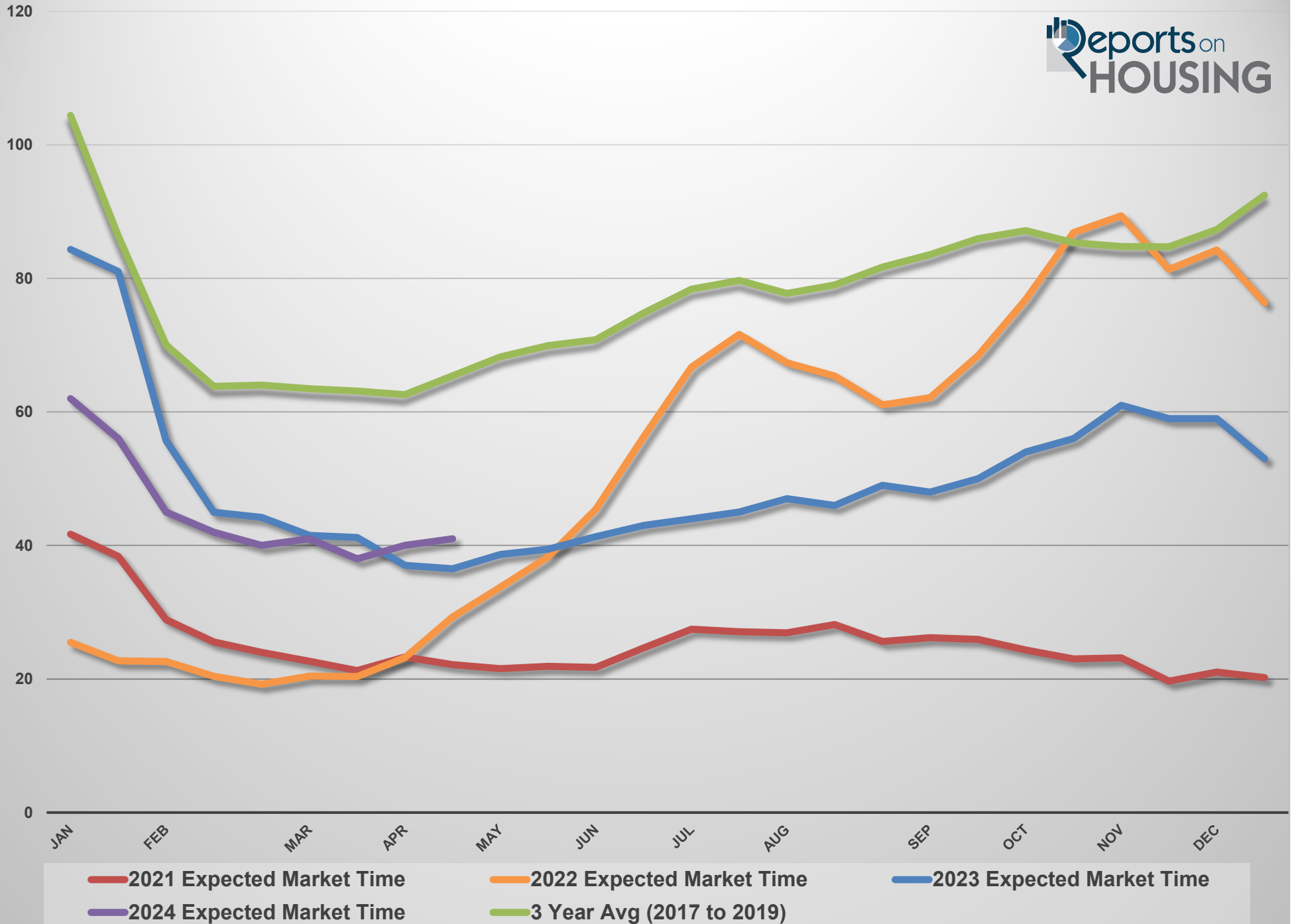


Orange County Expected Market Time Days of Inventory



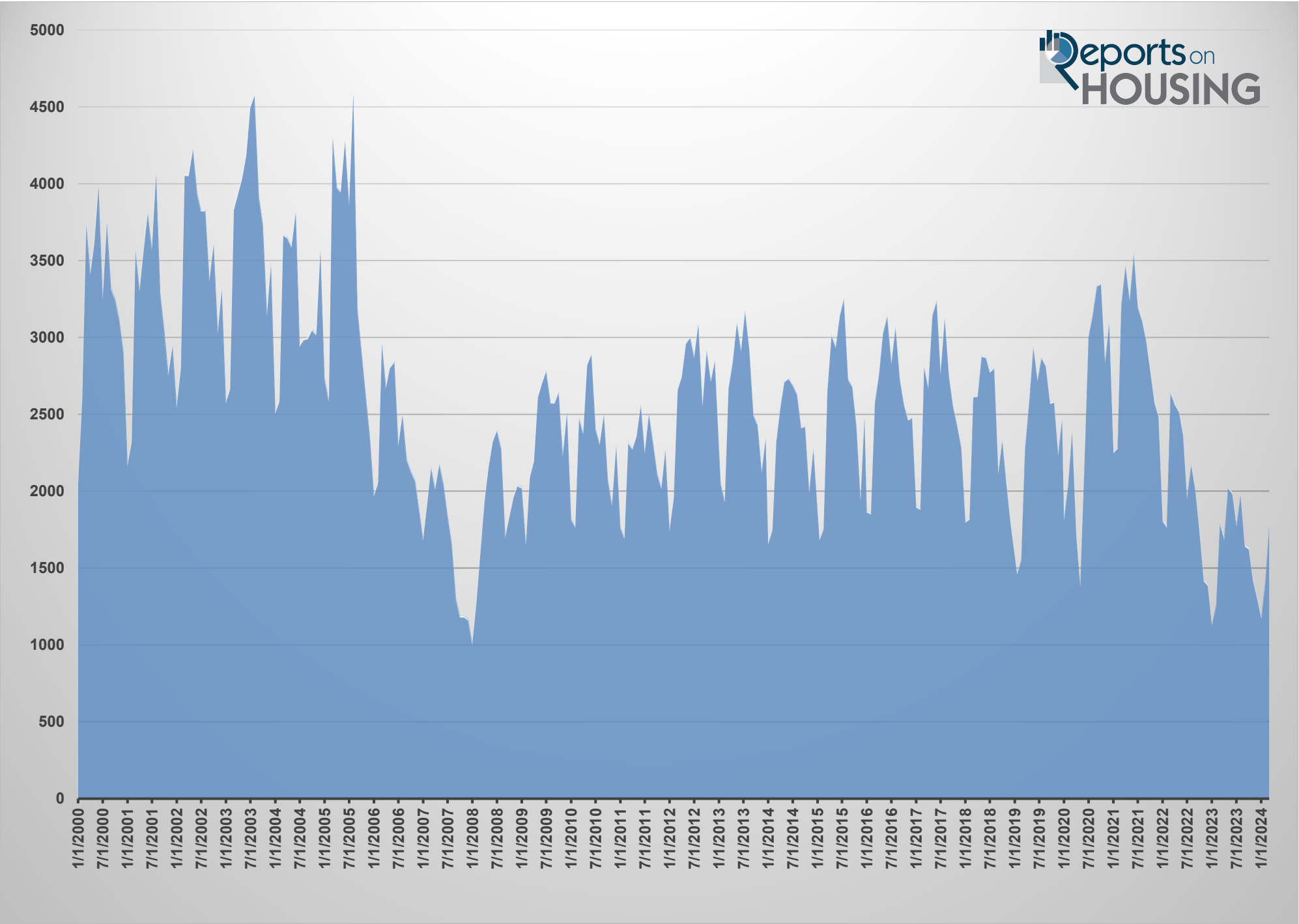
Orange County Expected Market Time Year Over Year

In Days



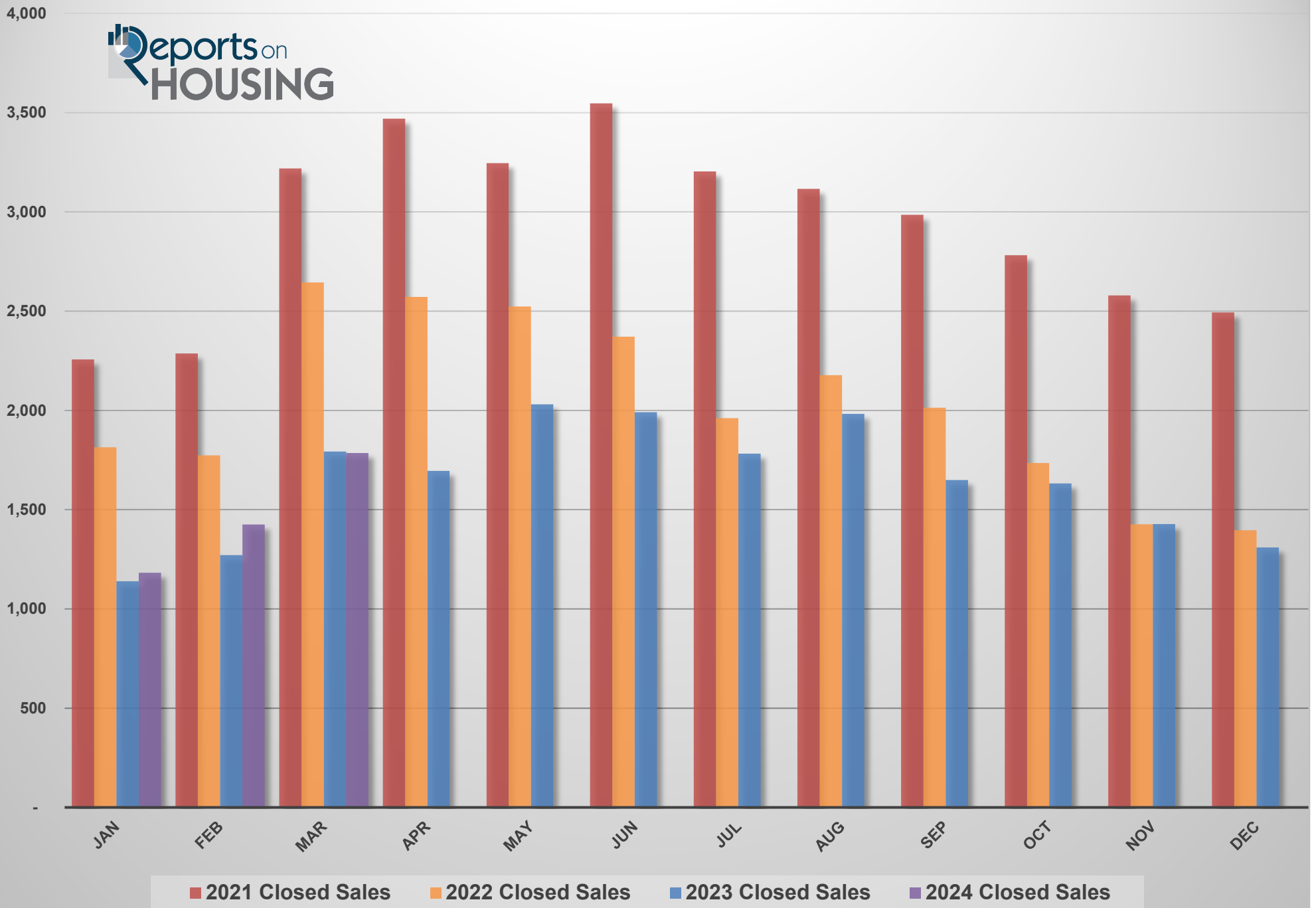
Orange County Closed Sales

(Monthly)

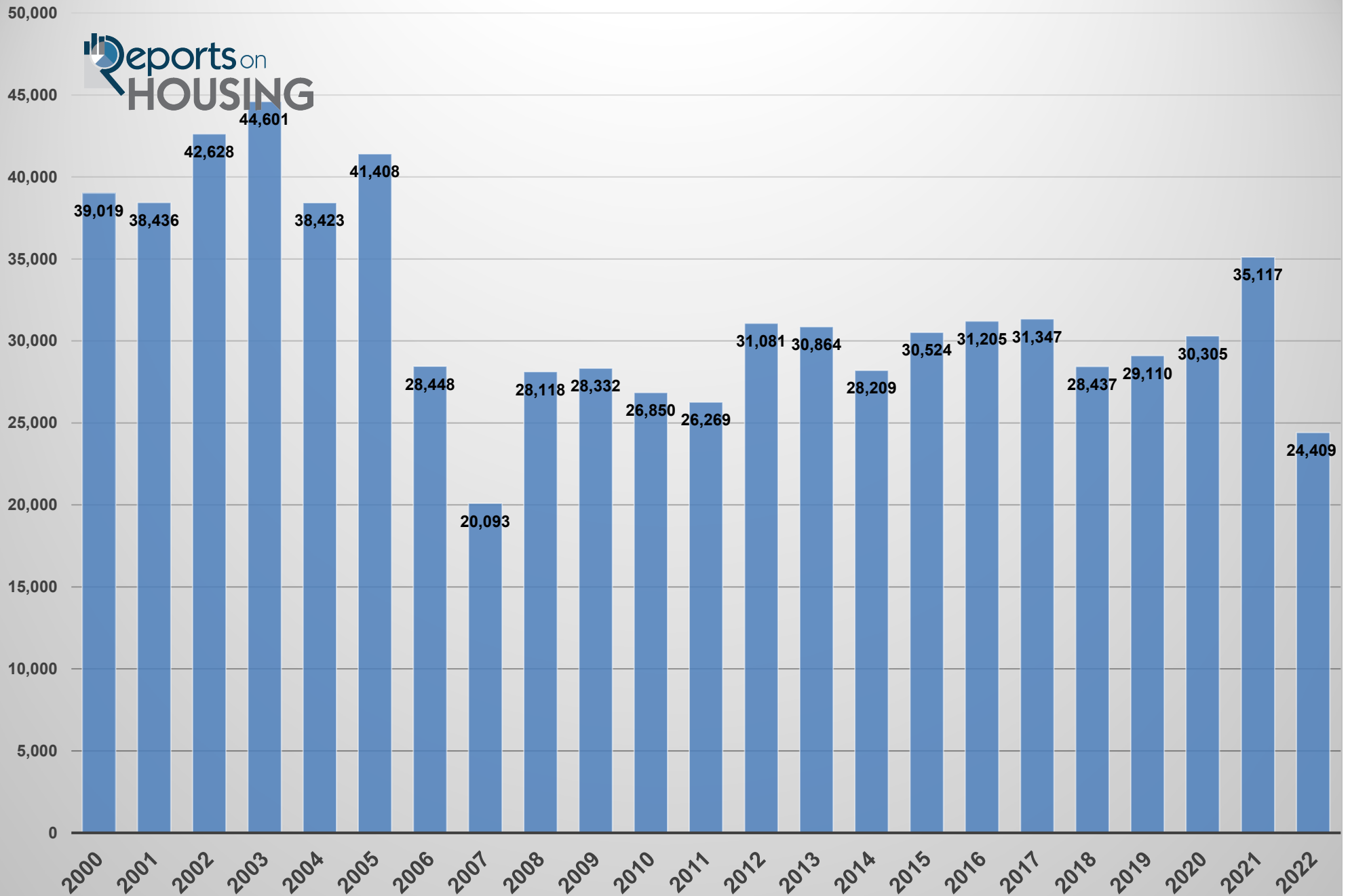


Orange County Closed Sales Year Over Year

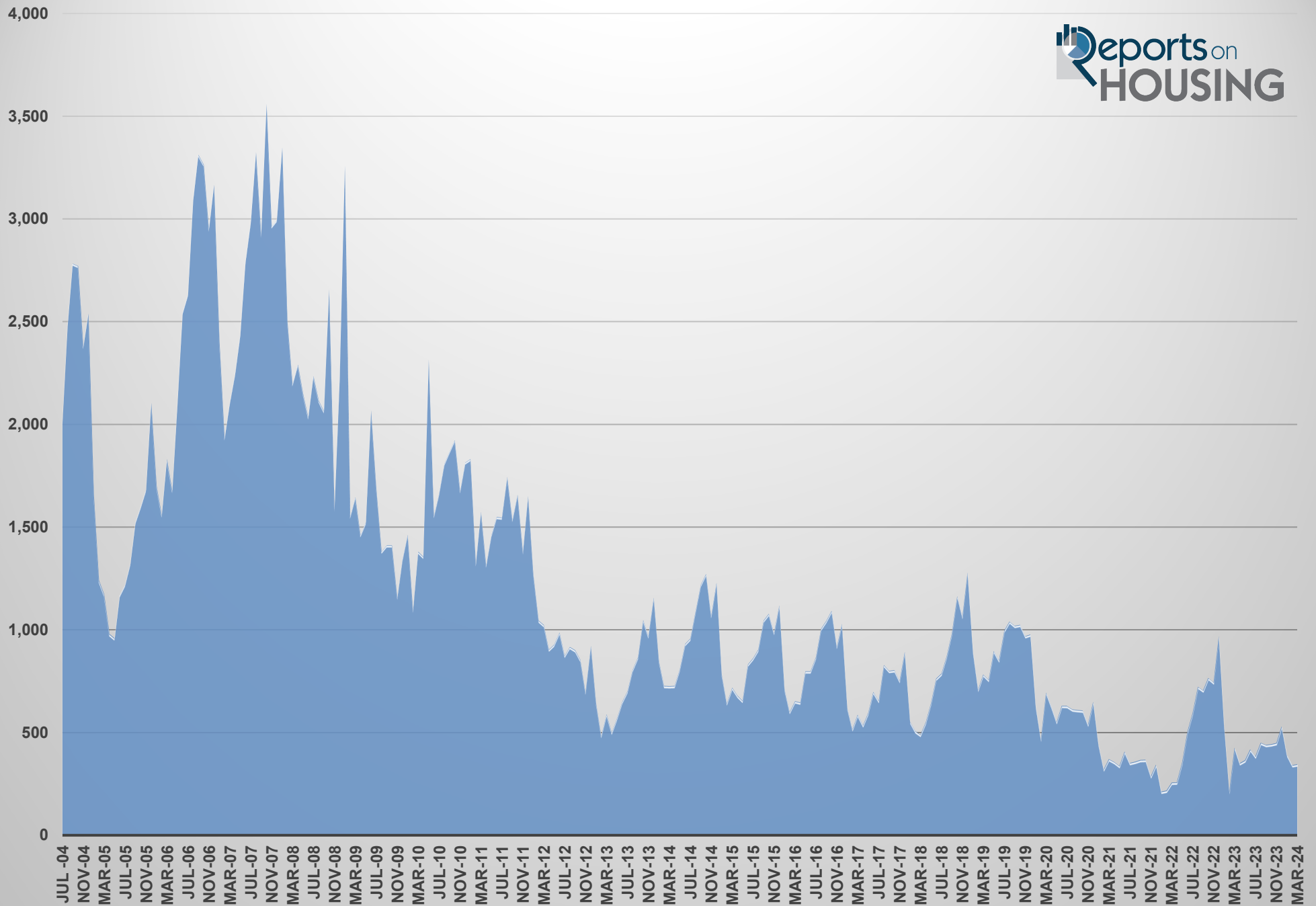
(Monthly)



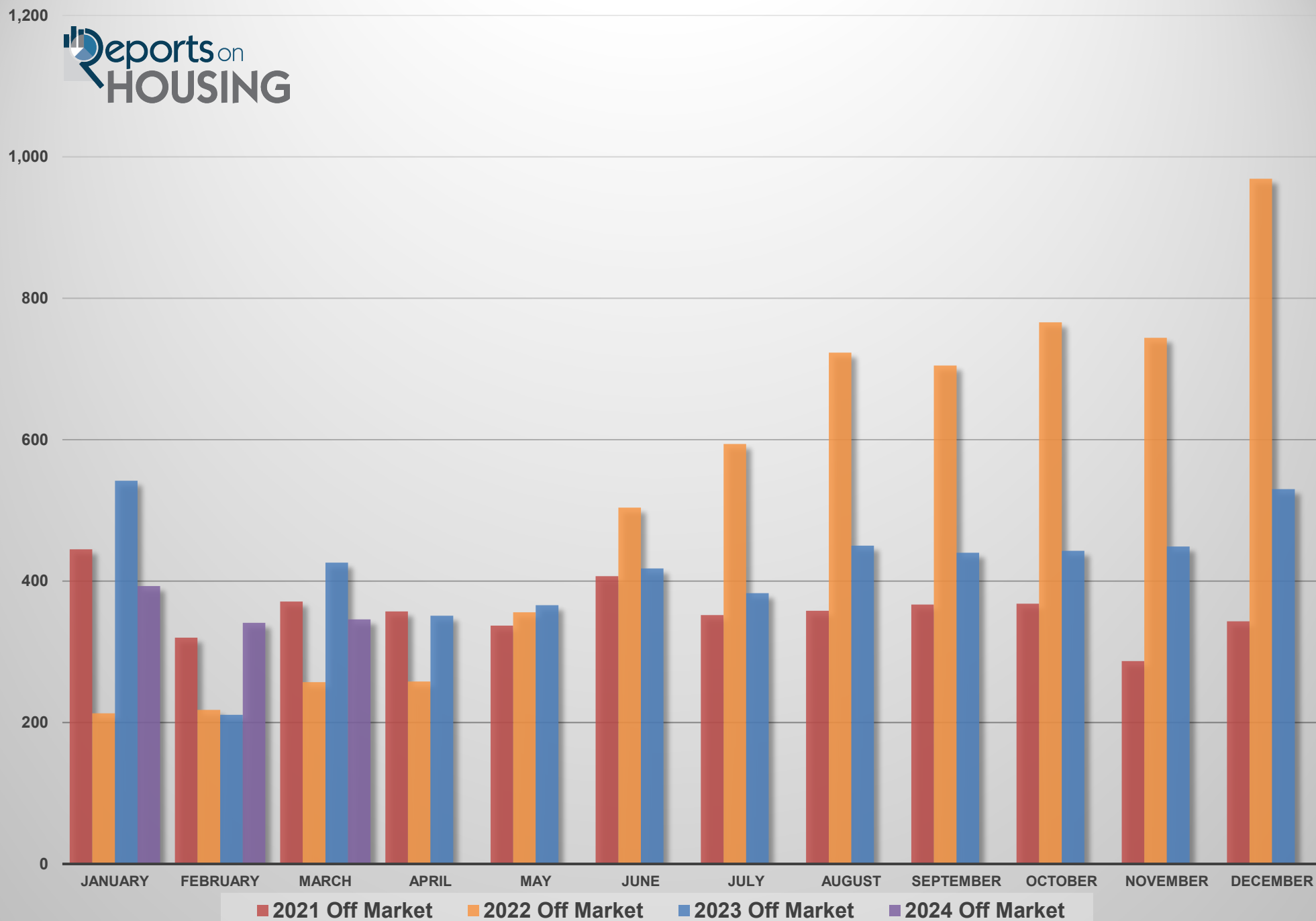
Orange County Total Closed Sales By Year (Jan-Dec)



Orange County Homes Pulled Off the Market

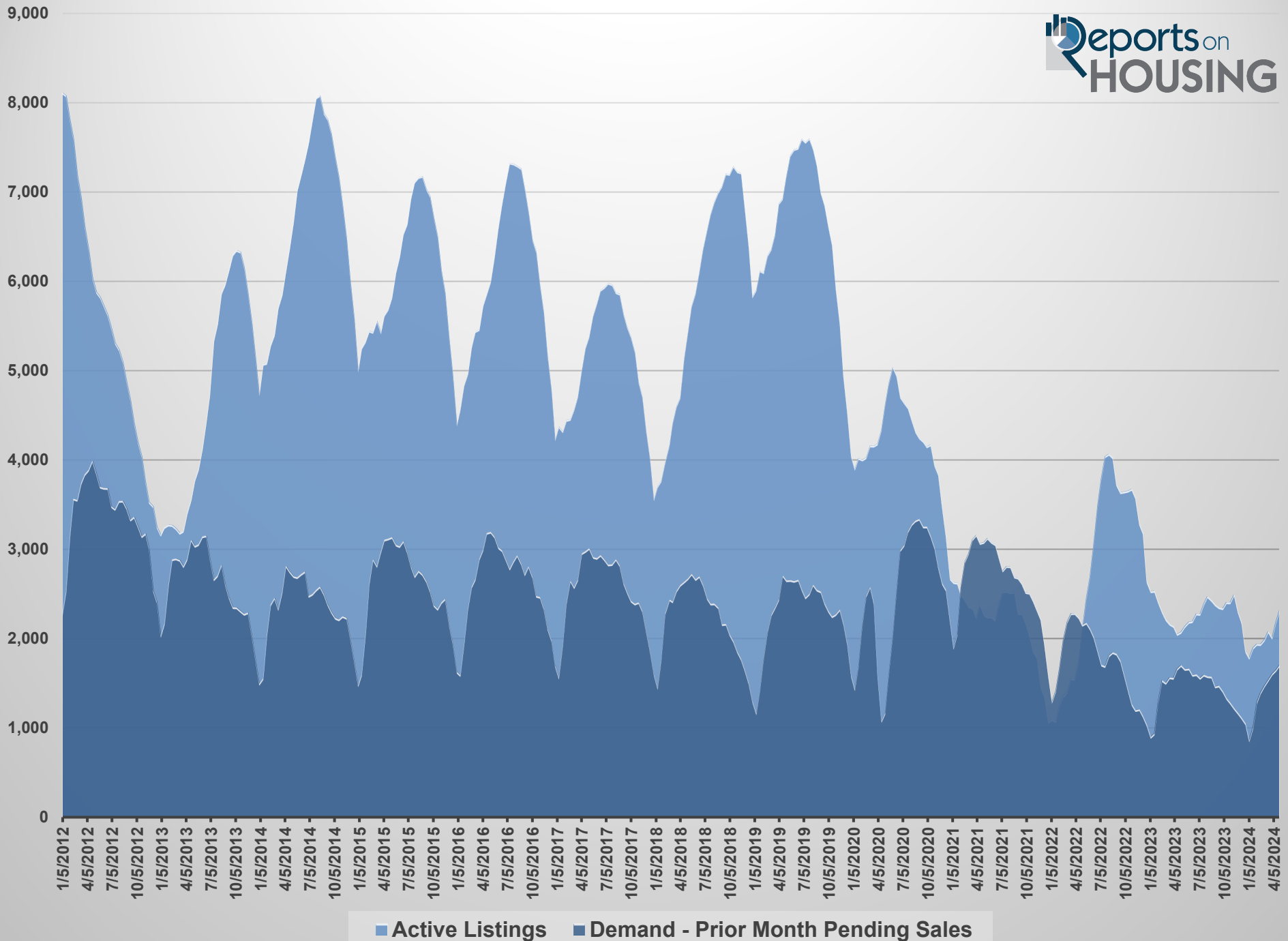


Orange County Off Market Year Over Year

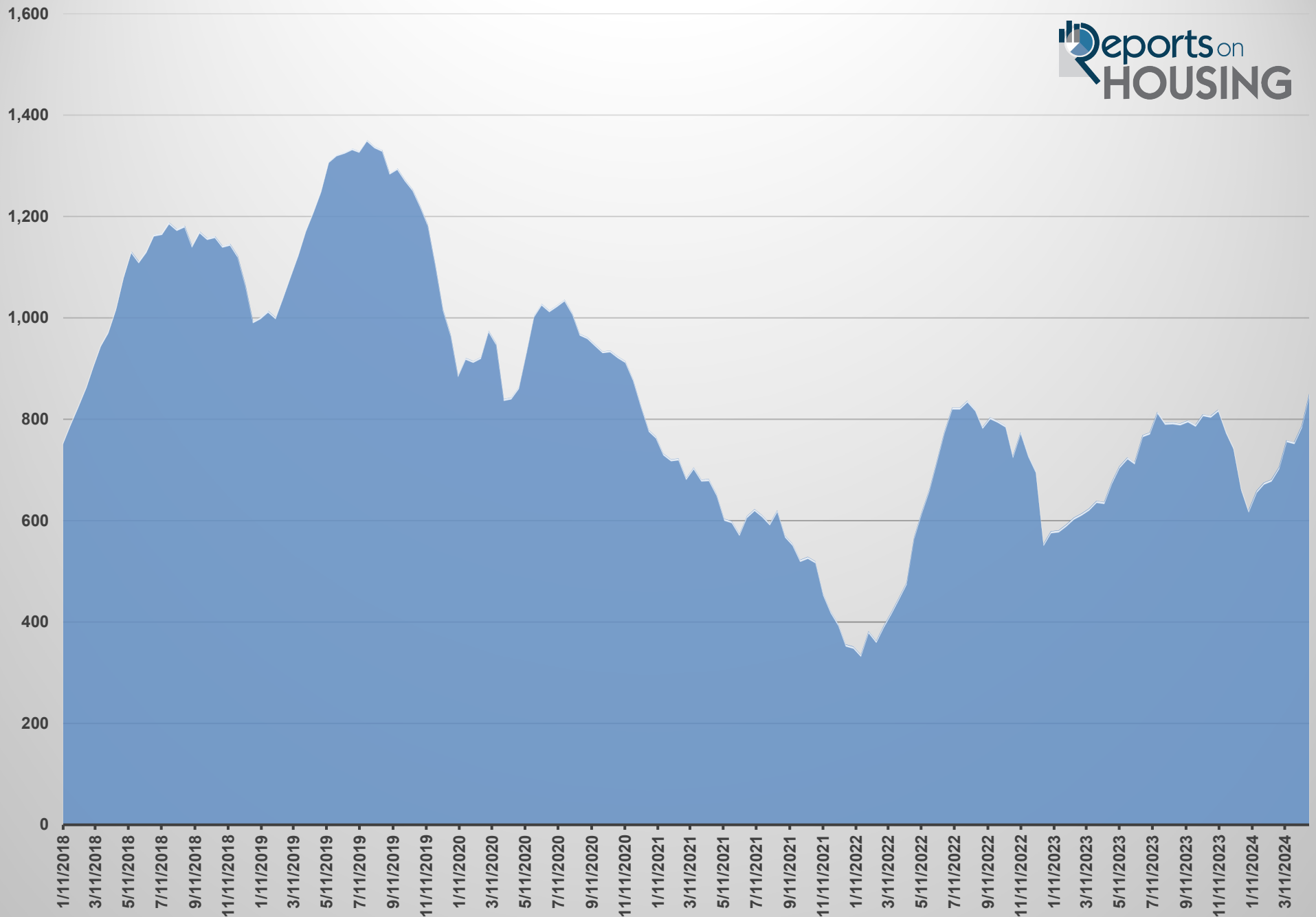


Orange County Listings Inventory Versus Demand

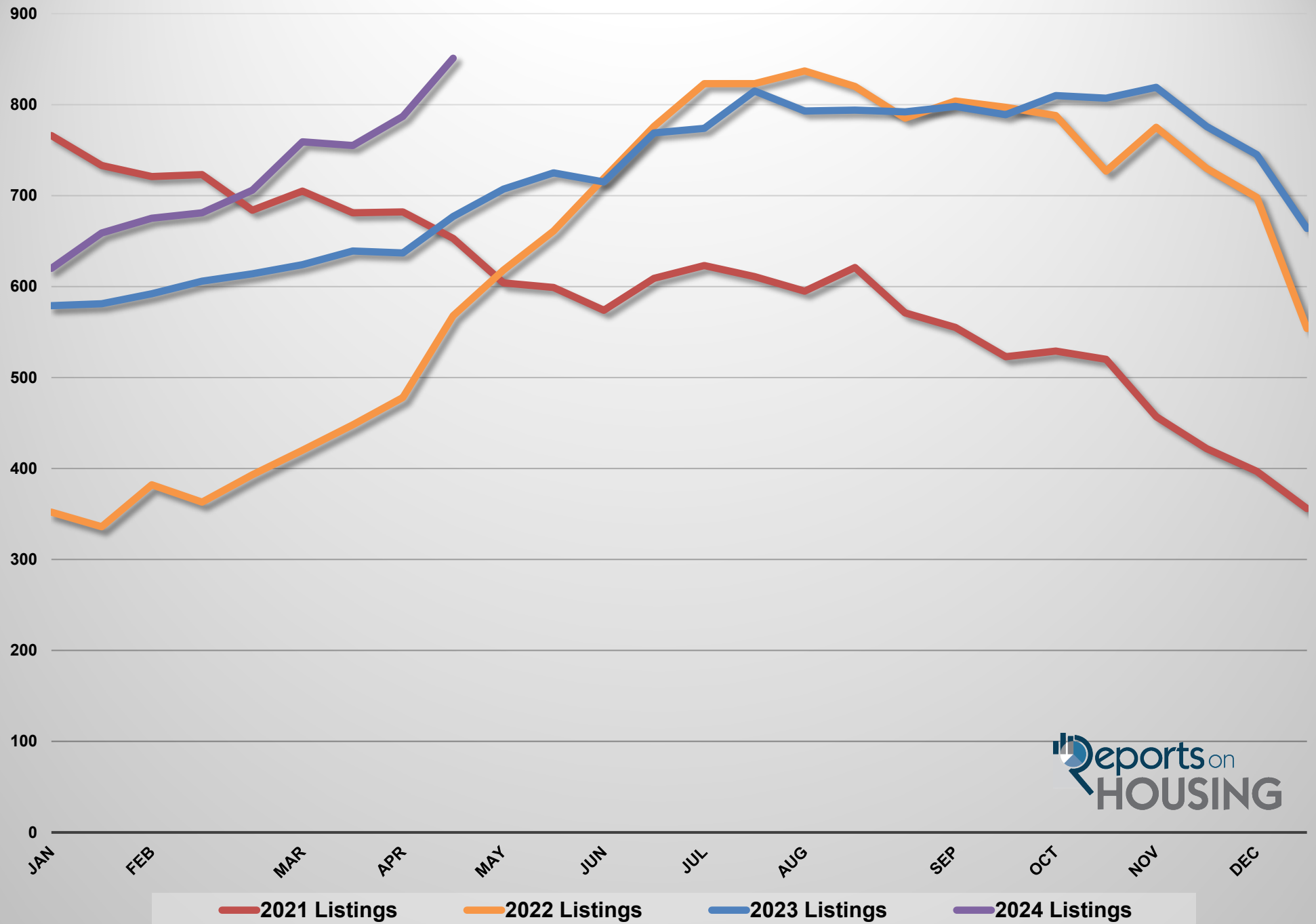
(Demand is a 30 Day Snapshot of Pending Sales)



Orange County Active Luxury (\$2M+) Listing Inventory

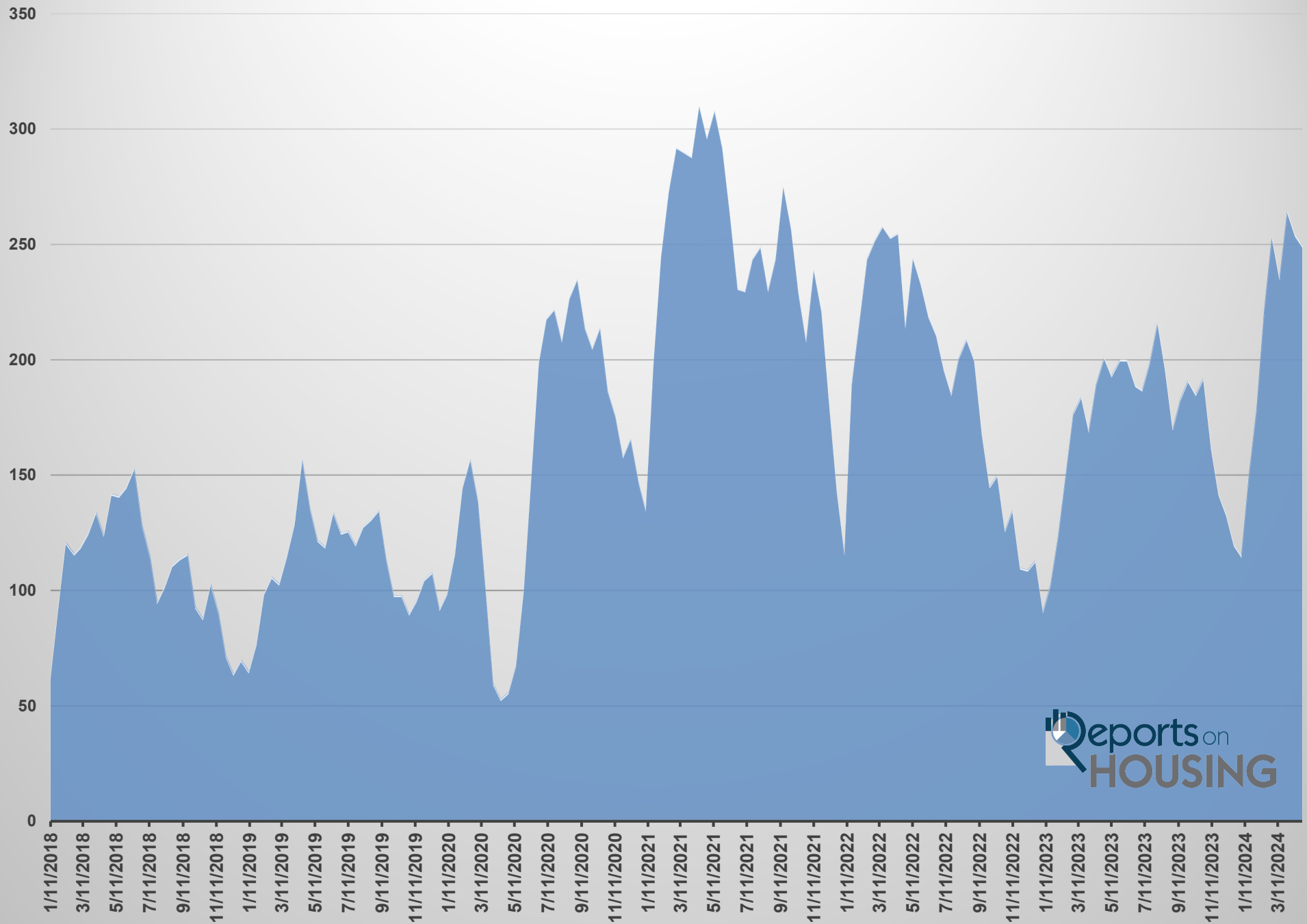


Orange County Active Luxury (\$2M+) Listing Inventory Year Over Year



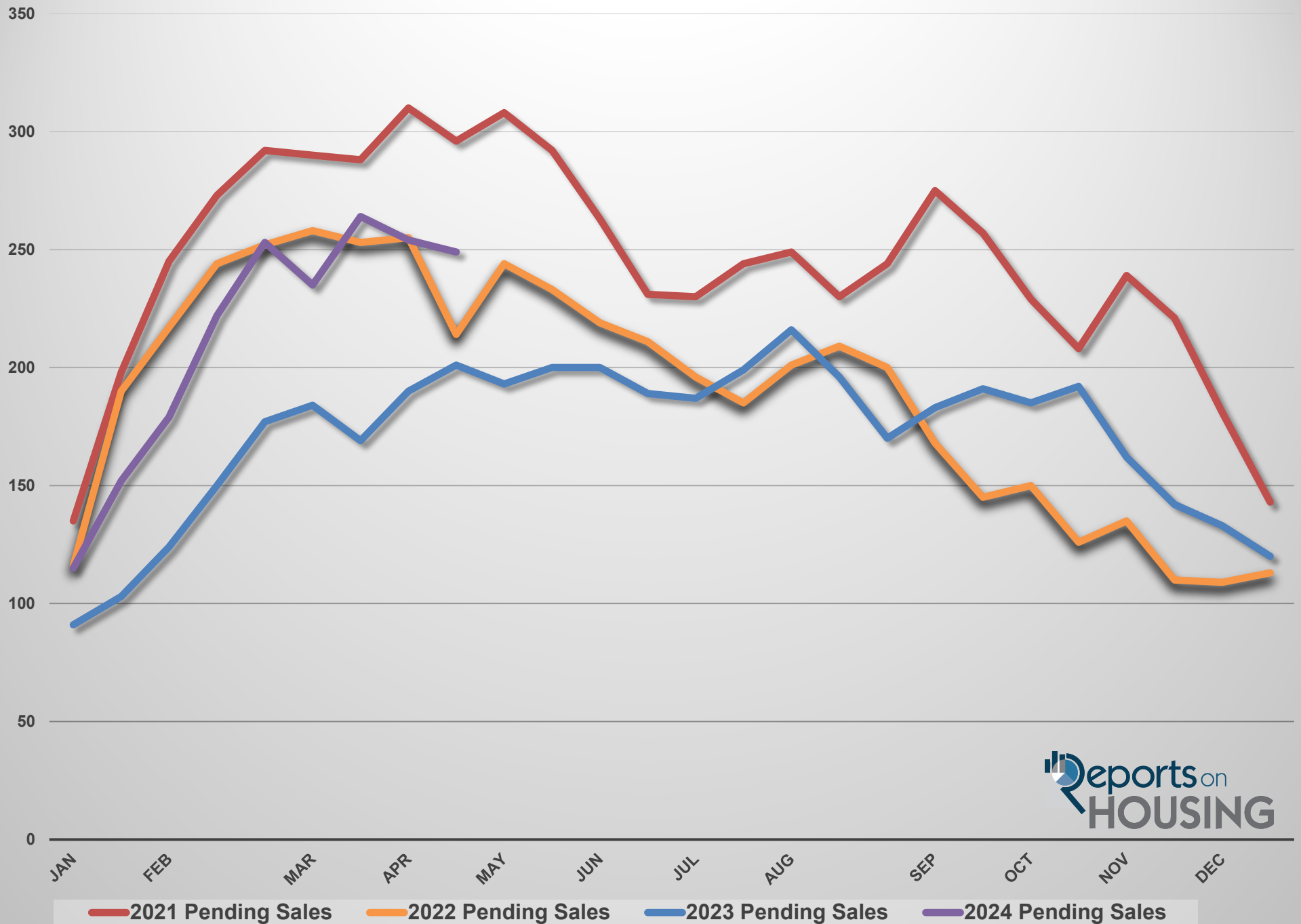
Orange County Luxury (\$2M+) Demand

(Prior 30 Day Pendings Snapshot)

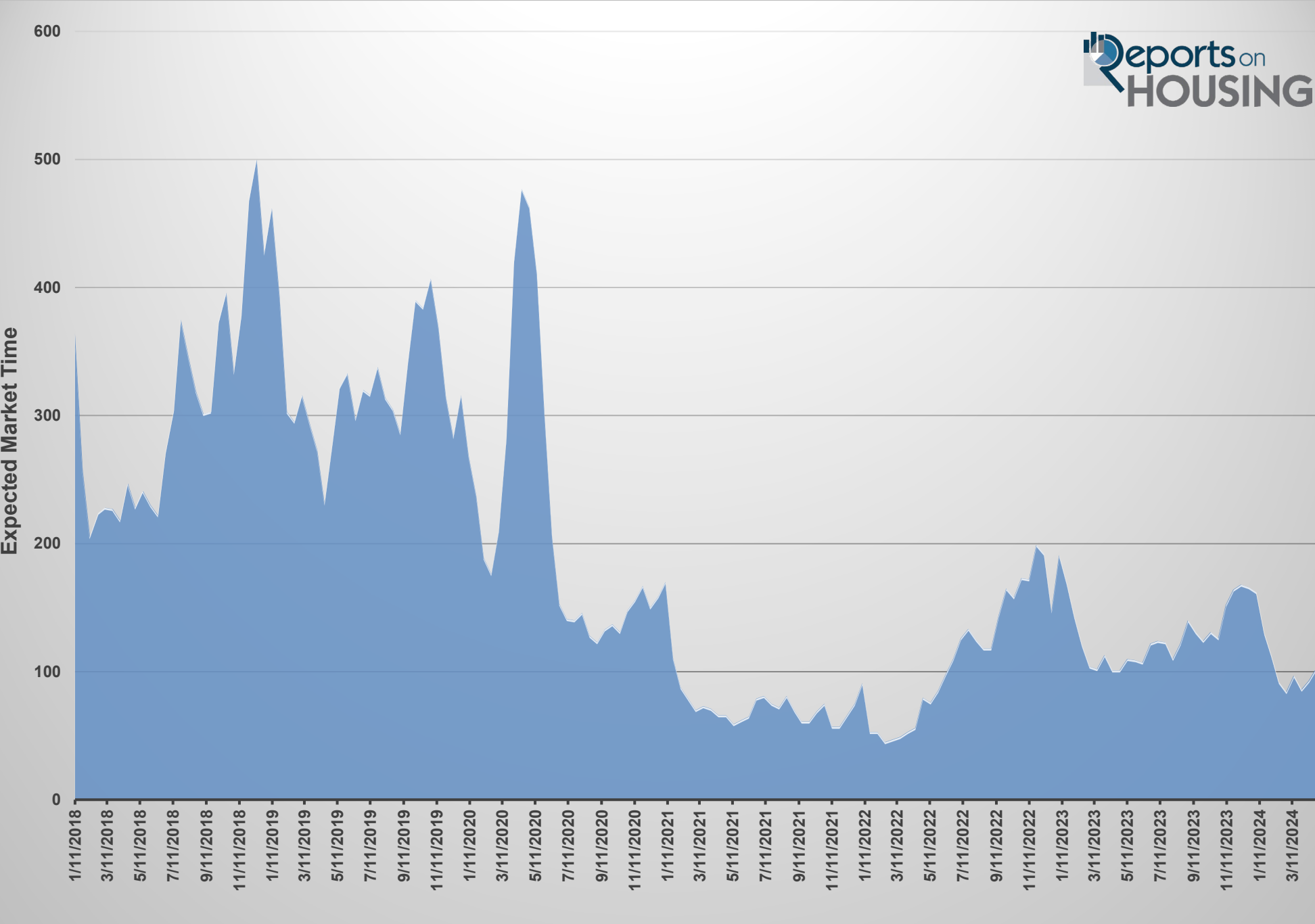


Orange County Luxury (\$2M+) Demand Year Over Year

Prior 30 Day Pending Sales Snapshot

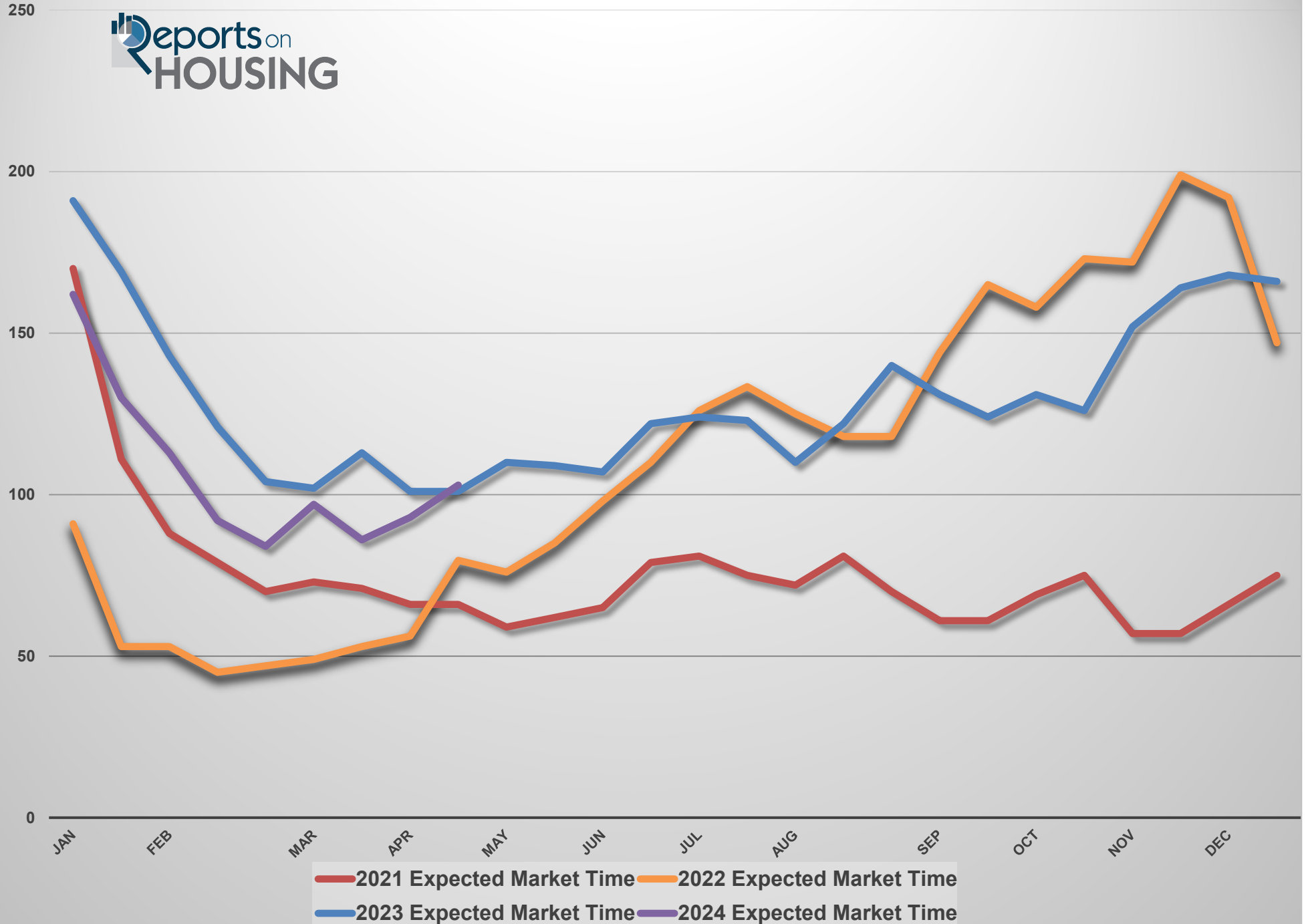


Orange County Luxury (\$2M+) Expected Market Time Days of Inventory

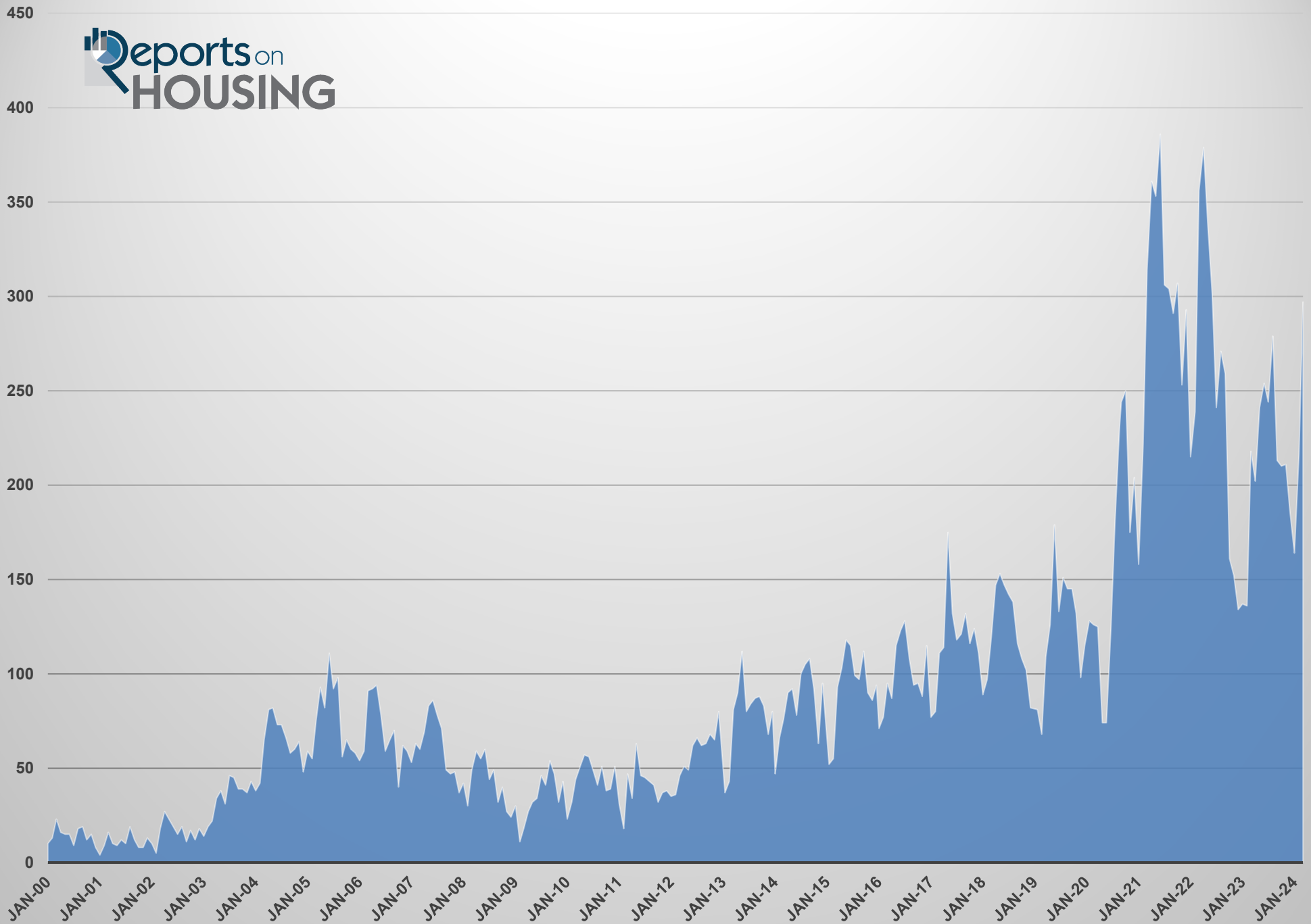


Orange County Luxury (\$2M+) Expected Market Time Year Over Year

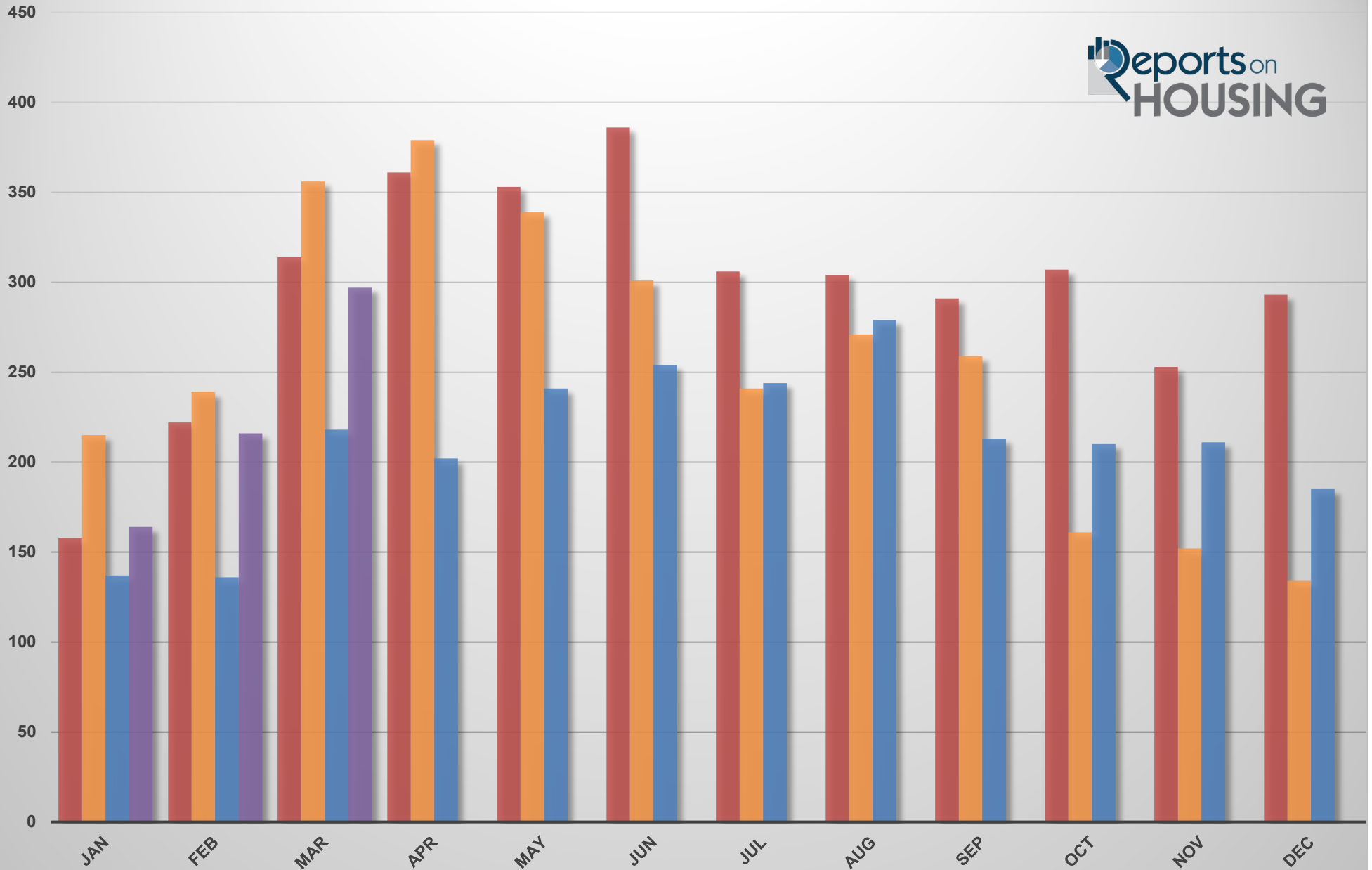
In Days



Orange County Luxury Closed Sales (\$2m+)

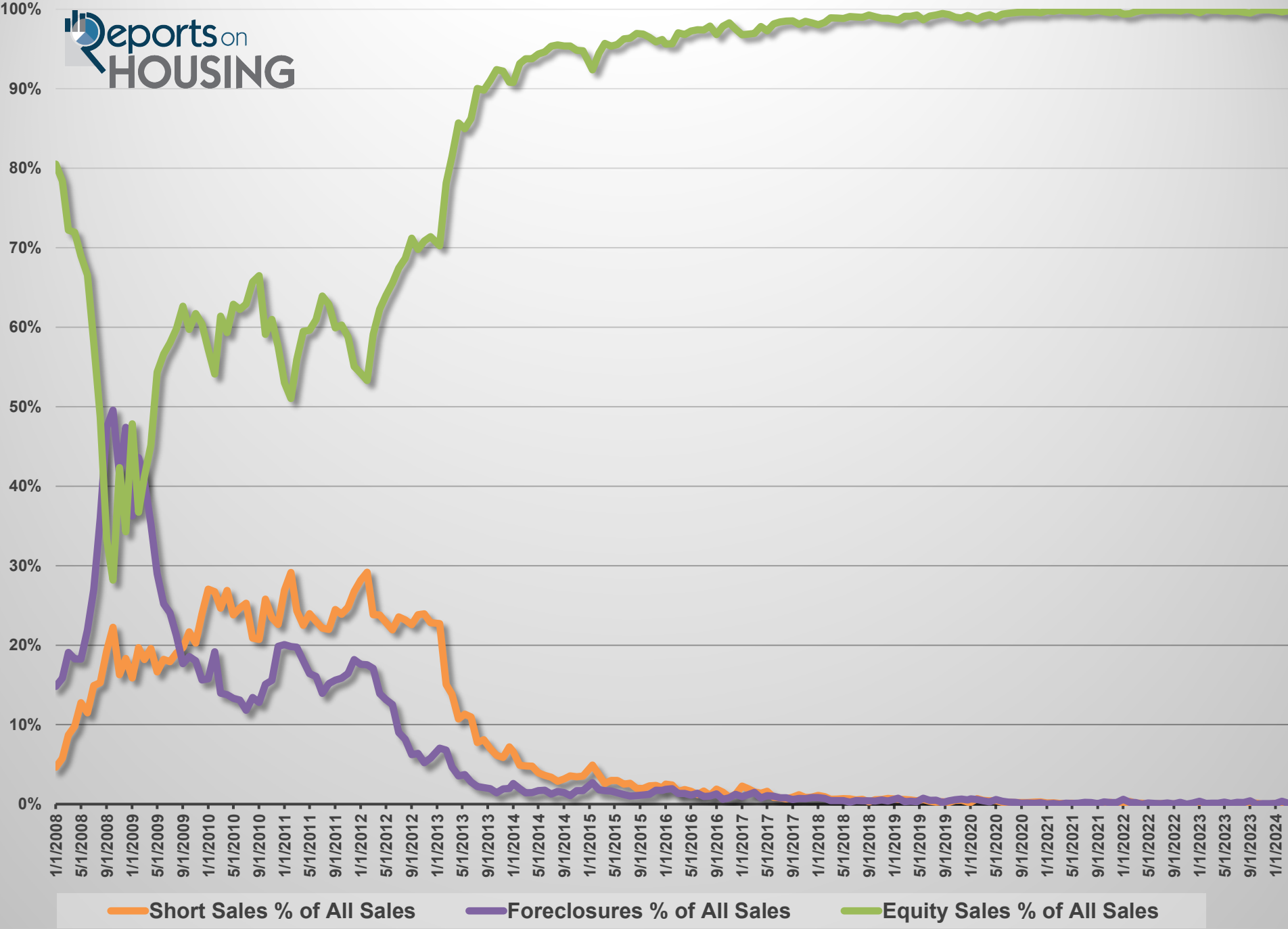


Orange County Luxury Closed Sales Year Over Year (\$2m+)

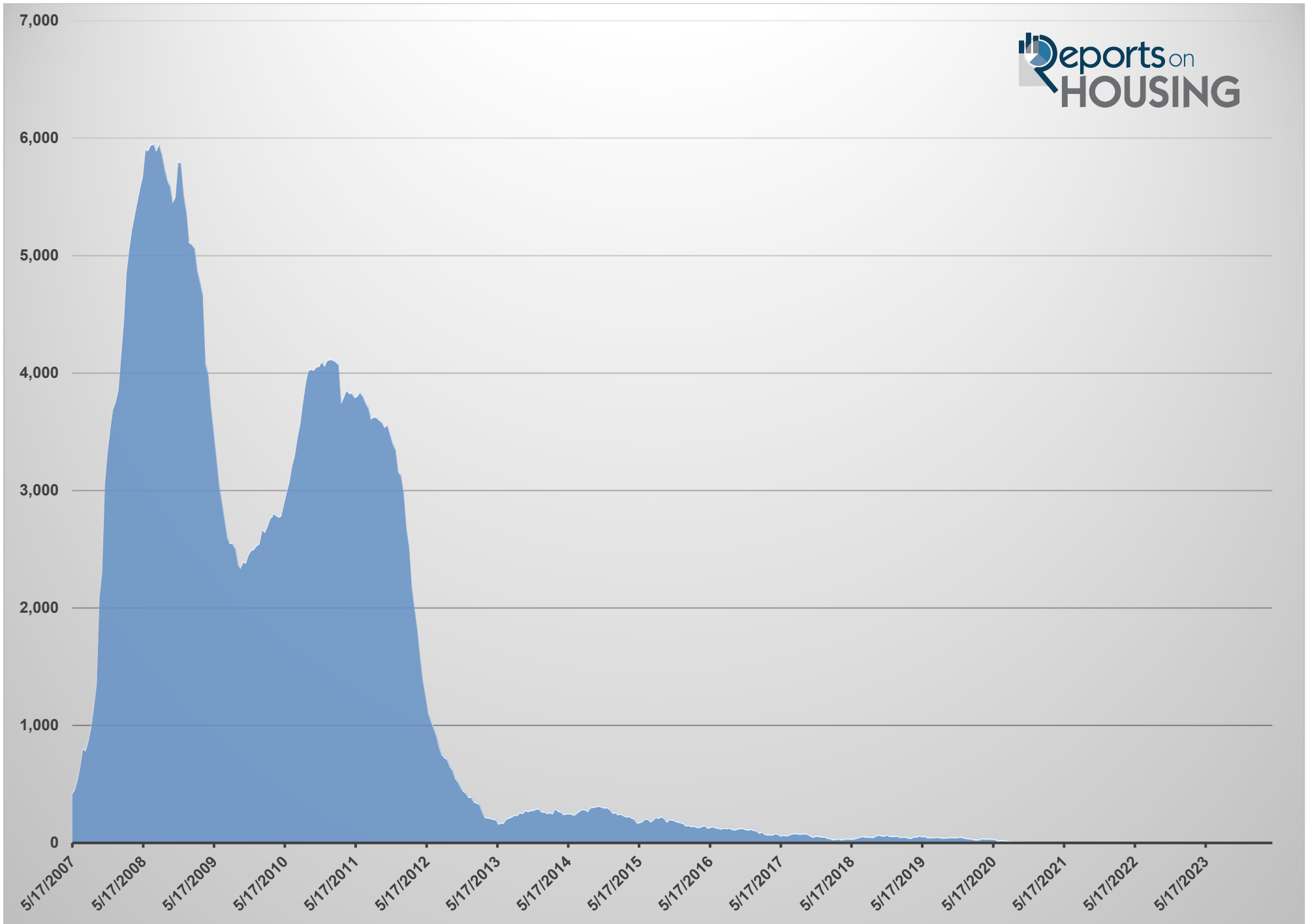


■ 2021 Luxury Closed Sales ■ 2022 Luxury Closed Sales ■ 2023 Luxury Closed Sales ■ 2024 Luxury Closed Sales

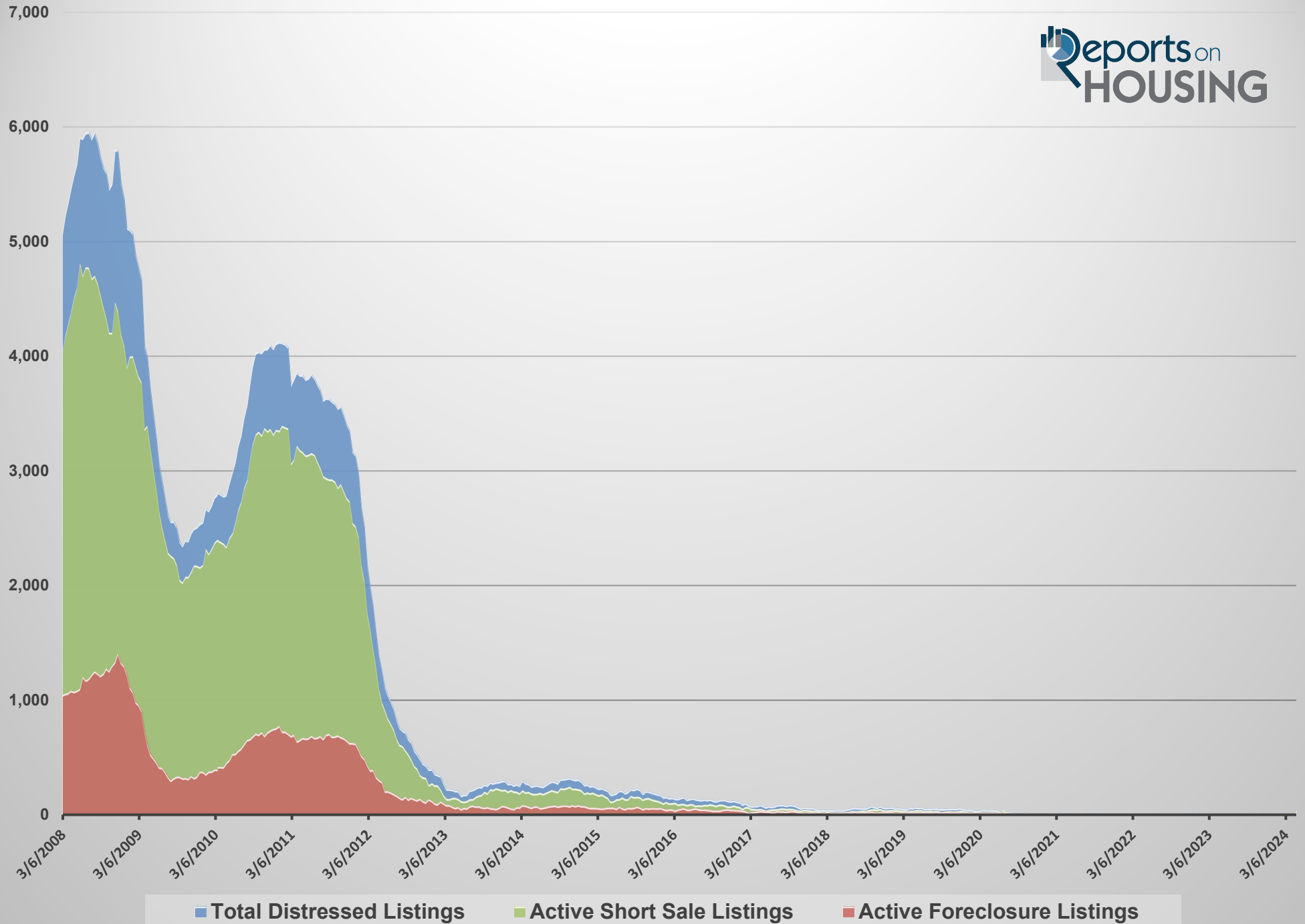
Orange County Closed Sales Breakdown



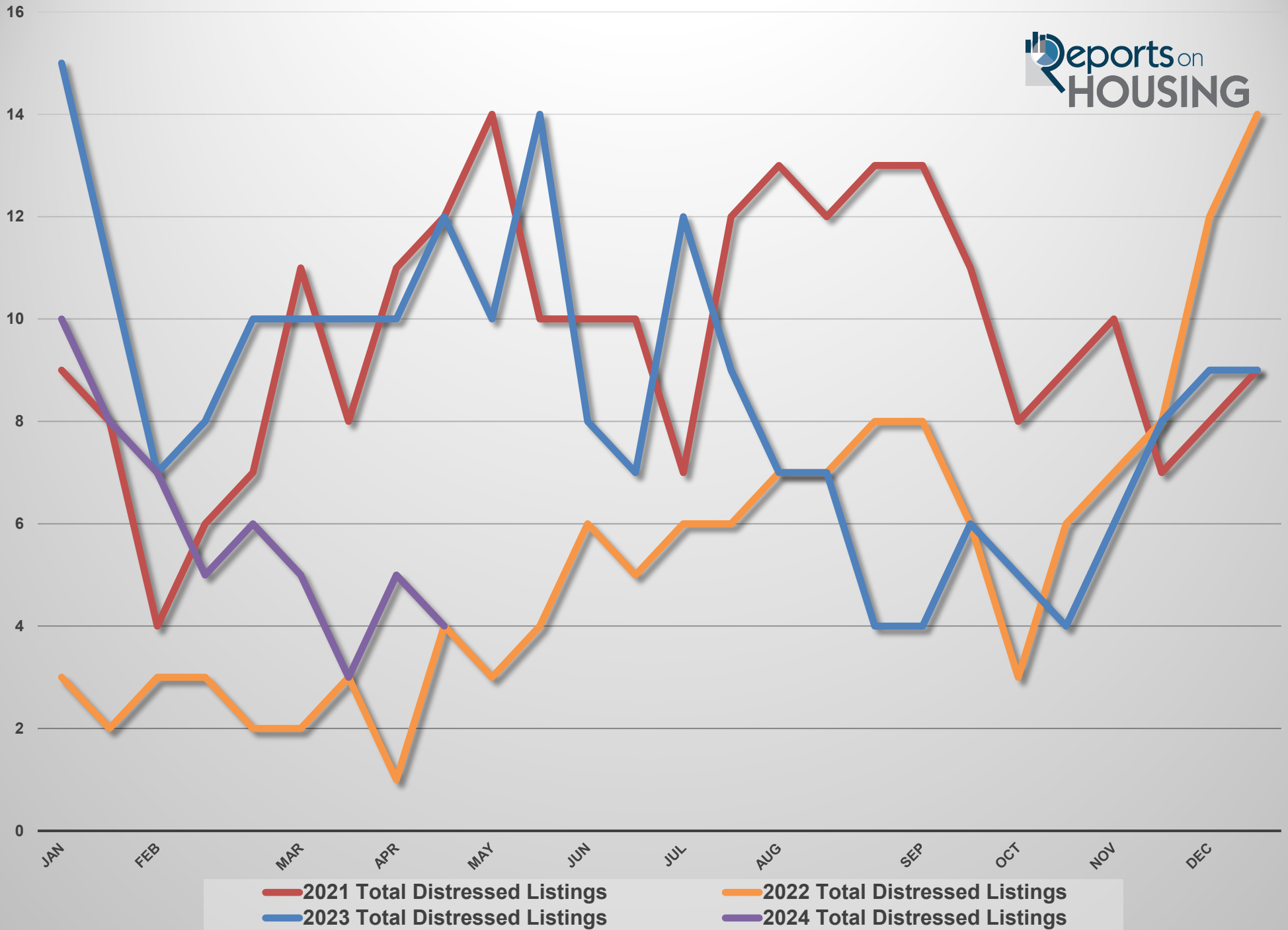
Orange County Distressed Listing



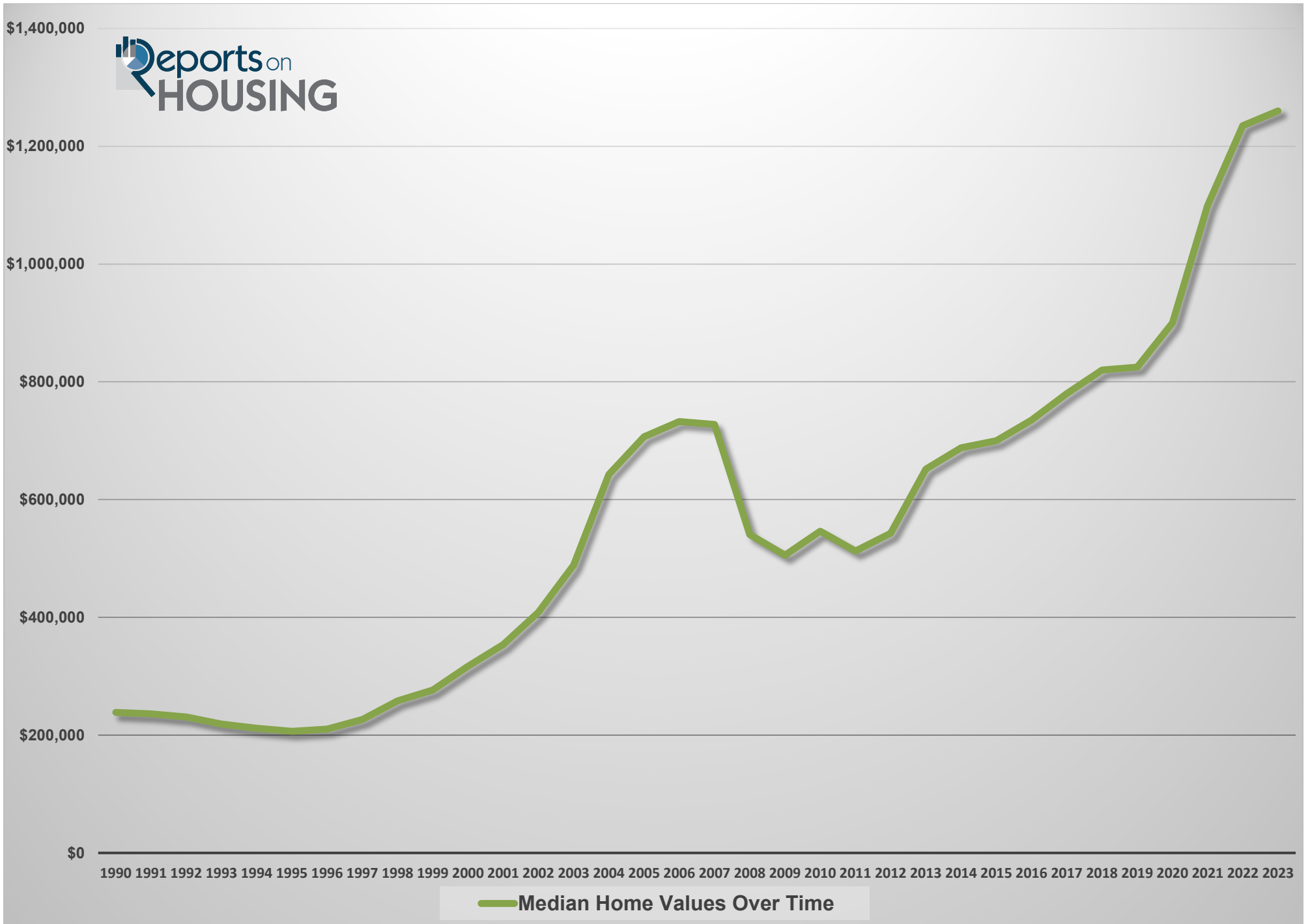
Orange County Distressed Listing Breakdown



Orange County Distressed Inventory Year Over Year



OC Median Detached Home Value



Orange County First-Time Buyer Housing Affordability Index

